

## Chair Accreditation

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**From:** Ramesh Behl  
**Sent:** 06/Mar/2016 11:53 AM  
**To:** Dr. Sourabh Sharma  
**Subject:** Re: SAP Next Gen Consulting Initiative with IMI Bhubaneswar and SAP customer-NALCO

Dear Prof. Sourabh,  
Thank you for the support.  
We need to take the initiative's with Nalco to next level.

Regards,  
R behl

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**From:** "[sourabh@imibh.edu.in](mailto:sourabh@imibh.edu.in)" <[sourabh@imibh.edu.in](mailto:sourabh@imibh.edu.in)>  
**Date:** Friday, 4 March 2016 5:56 pm  
**To:** Ramesh Behl <[rbehl@imi.edu](mailto:rbehl@imi.edu)>  
**Cc:** "[director@imibh.edu.in](mailto:director@imibh.edu.in)" <[director@imibh.edu.in](mailto:director@imibh.edu.in)>, "[sourabh@imibh.edu.in](mailto:sourabh@imibh.edu.in)" <[sourabh@imibh.edu.in](mailto:sourabh@imibh.edu.in)>  
**Subject:** RE: SAP Next Gen Consulting Initiative with IMI Bhubaneswar and SAP customer-NALCO

Dear Sir,  
Greetings of the day!  
The workshop of SAP Next-Gen Consulting with a theme of "Hackathon" is completed successfully with the support of Mr. Rahul Sachdev and the cloud expert Mr. Shubhankar Pattanayak. The participation of NALCO was quite impressive throughout the event. The following three people joined us from NALCO:

1. Mr. Subrata Mohanty, Dy. General Manager(Systems), ERP
2. Mr. Manie Ravi, AGM (Marketing)
3. Mr. Arun Khemani, Sr. Manager (Systems), ERP

I had a detailed interaction on Internship with Mr. Subrata Mohanty and he agreed to have six students in a group of 2 in three different modules of SAP i.e. SD, MM and FI-CO in NALCO. At the end of the workshop Mr. Manie Ravi also announced the same to the students. I have shared the details and contact of NALCO people with Prof. Santanu Das and as per my last conversation with him he has already taken the appointment from Mr. Subrata Mohanty of tomorrow. These NALCO experts have also agreed to come and give inputs in our ERP specialization subjects.

The students participation was also appreciable. All 46 students of PGDM 2015-17 were present and actively participated in the workshop.

Thanks and Regards,

**Dr. Sourabh Sharma**

**Faculty & Programme Chairperson (PGDM-WE)**

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International Management Institute, Bhubaneswar

*Shaping global leaders for tomorrow*

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**From:** Ramesh Behl [<mailto:rbehl@imi.edu>]  
**Sent:** Tuesday, March 1, 2016 5:22 PM  
**To:** [sourabh@imibh.edu.in](mailto:sourabh@imibh.edu.in)  
**Cc:** [director@imibh.edu.in](mailto:director@imibh.edu.in)  
**Subject:** FW: SAP Next Gen Consulting Initiative with IMI Bhubaneswar and SAP customer-NALCO

Dear Prof. Sourabh,  
Refer our discussion this afternoon. Please coordinate the activity.  
Thanks

R Behl

**From:** "[r.sachdev@sap.com](mailto:r.sachdev@sap.com)" <[r.sachdev@sap.com](mailto:r.sachdev@sap.com)>

**Date:** Monday, 29 February 2016 12:05 pm

**To:** "[smohanty@nalcoindia.co.in](mailto:smohanty@nalcoindia.co.in)" <[smohanty@nalcoindia.co.in](mailto:smohanty@nalcoindia.co.in)>

**Cc:** "Sengupta, Partha Pratim" <[partha.pratim.sengupta@sap.com](mailto:partha.pratim.sengupta@sap.com)>, "Gupta R, Mukesh" <[mukesh.gupta.r@sap.com](mailto:mukesh.gupta.r@sap.com)>, INDUS Community <[admin@induscommunity.com](mailto:admin@induscommunity.com)>, Ramesh Behl <[rbehl@imi.edu](mailto:rbehl@imi.edu)>, "Pattanayak, Subhankar" <[subhankar.pattanayak@sap.com](mailto:subhankar.pattanayak@sap.com)>, "Pathak, Ajitesh" <[ajitesh.pathak@sap.com](mailto:ajitesh.pathak@sap.com)>, "[chiranjeev.brahma@sap.com](mailto:chiranjeev.brahma@sap.com)" <[chiranjeev.brahma@sap.com](mailto:chiranjeev.brahma@sap.com)>

**Subject:** RE: SAP Next Gen Consulting Initiative with IMI Bhubaneswar and SAP customer-NALCO

Dear Mukesh,

Thanks so much for connecting me to Mr Mohanty and we are really excited to invite him and his colleagues for the SAP Next Gen Consulting Hackathon at International Management Institute, Bhubaneswar on 4<sup>th</sup> March.

Dear Mr Mohanty- It was a real pleasure speaking with you today and thanks so much for your great interest to be a part of this event. Plz find attached the event agenda and we look forward to your great support and presence at the event.

Kindly also share 3 challenges from NALCO's side which would be thrown to the IMI students to who would work in teams of 5 each to come out with great solutions using the SAP Lumira software (Data visualization software that makes it easy to create beautiful and interactive maps, charts, and infographics). The winning team will get cool prizes from SAP UA and possible opportunities to work on projects with NALCO (the details can be discussed and worked with you and the college after the event).

We look forward to a stronger and long lasting engagement with NALCO and IMI Bhubaneswar on the SAP Next Gen Consulting Initiative.

Best Regards

**Rahul Sachdev**

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SAP India Pvt. Ltd,

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**From:** Gupta R, Mukesh

**Sent:** Thursday, February 25, 2016 1:48 PM

**To:** [smohanty@nalcoindia.co.in](mailto:smohanty@nalcoindia.co.in)

**Cc:** Sengupta, Partha Pratim <[partha.pratim.sengupta@sap.com](mailto:partha.pratim.sengupta@sap.com)>; Sachdev, Rahul <[r.sachdev@sap.com](mailto:r.sachdev@sap.com)>; INDUS Community <[admin@induscommunity.com](mailto:admin@induscommunity.com)>

**Subject:** FW: SAP Next Gen Consulting Initiative with IMI Bhubaneswar and SAP customer-NALCO

**Importance:** High

Dear Mr. Mohanty

Hope you are doing fine and are receiving all the communications from INDUS.

I wanted to reach out to you to check your interest in representing INDUS at a new initiative which aims to bring SAP, its customers and education institutions together in a unique way. You can find more info about this initiative in the email below and in the slides attached.

I would like to speak to you today/tomorrow, if possible to answer any questions that you might have and identify next steps, in case we plan to go ahead and participate.

Looking forward to talking to you soon.

Thanks and regards

Mukesh

**Mukesh Gupta**

Director - Customer Advocacy | Global User Groups organization

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**From:** Rahul Sachdev

**Date:** Tuesday, 23 February 2016 11:28 am

**To:** Mukesh Gupta

**Cc:** Ajitesh Pathak, Chiranjeev Brahma

**Subject:** SAP Next Gen Consulting Initiative with IMI Bhubaneswar and SAP customer-NALCO

Dear Mukesh,

I'm writing to you regarding our new Initiative which is SAP Next Gen Consulting which we are very keen to roll out at selected top Institutes and SAP customers in the country.

SAP Next-Gen Consulting is a new strategic youth innovation service for the SAP ecosystem, provided by young bright minds in collaboration with SAP early talents, the SAP University Alliances academic network, and SAP partners. This program has the following benefits for all the Stakeholders:

**Benefits to the SAP customer**

- Innovative, smart solutions for your digital enterprise, leveraging SAP's latest technologies, with insights from the next generation designers, developers, and business leaders.
- Corporate innovation services where you get inspired and work together with early talents and student startups via workshops to accelerate your innovation within SAP technology solutions
- SAP Technology industry specific co-innovation InnoJams and hackathons with young bright minds
- Access to early talent – SAP Next-Gen consultants with strong SAP knowledge for Internships/ Full Time opportunities with the customer/ Partner

**Benefits to the University**

• Connections to executive education on SAP's solutions e.g. HCP, Lumira, IOT, Industry 4.0 at universities in the SAP University Alliances academic network

• Co-innovation at universities with SAP's solutions

**Benefits to SAP**

Innovation youth service for the SAP ecosystem, provided by young bright minds in collaboration with SAP early talents, the SAP University Alliances IoT academic network, and SAP partners.

We would be very keen to organize a Hackathon event at IMI B on 4<sup>th</sup> March for their students to co-innovate with you and offer solutions using different SAP Technologies (HCP, Lumira, IOT) to challenges thrown by NALCO. Post the Hackathon, we would then have their top 3 -4 students work on a 4-6 weeks projects with these customers and then get opportunities to intern / hire with them.

We request your help to connect us to NALCO and get them to participate in this initiative.

Thanks & Best Regards

**Rahul Sachdev**

Head I SAP University Alliances| India Subcontinent

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